

RESOLUTION OF THE
WHITE MOUNTAIN APACHE TRIBE OF THE
FORT APACHE INDIAN RESERVATION

WHEREAS, the White Mountain Apache Tribe owns and operates the Whiteriver Commercial Center, a Tribal Enterprise, and

WHEREAS, the Board of Directors of the Whiteriver Commercial Center has submitted and recommends approval by the Tribal Council of the General and Operating Budget for the Whiteriver Commercial Center for the Fiscal Year May 1, 1978 through April 30, 1979 and said budget has been prepared and recommended in accordance with the Plan of Operation for the Enterprise, and

WHEREAS, the Plan of Operation of the Whiteriver Commercial Center was approved September 22, 1976.

BE IT RESOLVED by the Tribal Council of the White Mountain Apache Tribe that the budget for General Operating Expense in the amount of \$4,169,073.00 and Capital Expenditures amounting to \$37,500.00 is hereby approved for the operation of the Whiteriver Commercial Center Enterprise for the Fiscal Year beginning May 1, 1978 and ending April 30, 1979.

BE IT FURTHER RESOLVED that no unexpended funds from prior budgets will be expended.

The foregoing resolution was on May 31, 1978 duly adopted by a vote of 10 for and 0 against by the Tribal Council of the White Mountain Apache Tribe, pursuant to authority vested in it by Article V, Section 1 (k) of the Amended Constitution and By-Laws of the Tribe, ratified by the Tribe June 27, 1958 and approved by the Secretary of the Interior on May 29, 1958, pursuant to Section 16 of the act of June 18, 1934 (48 Stat. 984).

RECEIVED

ACTING Chairman of the Tribal Council

Lynn Cook

JUN 08 1978

FORT APACHE INDIAN
AGENCY
WHITERIVER, ARIZ.

Mary G. Goodfield
Secretary of the Tribal Council

WHITERIVER COMMERCIAL CENTER
BUDGET FY-1978/79

RECEIVED

JUN 19 1978

FORT APACHE INDIAN
AGENCY
WHITERIVER, ARIZ.

WHITERIVER SUPERMARKET

INCOME:

Sales of Merchandise	@ 45,192 /week	\$2,350,000.00
Sales of Mdse. Wholesales	@ 2,500 /week	<u>30,000.00</u>
Total Income		\$2,380,000.00

COST OF GOODS SOLD:

Merchandise at retail	@ 80% of Sales	\$1,880,000.00
Merchandise at wholesale	@ 90% of Sales	<u>27,000.00</u>
Total cost of Goods Sold		\$1,907,000.00

GROSS PROFIT ON SALES: \$ 473,000.00

SALARIES & WAGES EXPENSES:

Manager	\$ 18,500.00	
Asst. Manager	14,000.00	
Meat Manager	14,000.00	
Produce Manager	10,000.00	
Check out clerks	61,500.00	
Stock Clerks	46,065.00	
Meat Dept. Clerks (6)	23,450.00	
Janitor	9,500.00	
Taxes & Benefits @ 10%	28,780.00	
Cost of Living Contengency	<u>10,780.00</u>	
		\$236,575.00

OPERATING EXPENSES:

Utilities	\$ 30,000.00	
Telephone	3,000.00	
Office Supplies	2,500.00	
Store Supplies	15,500.00	
Repair & Maint.	1,500.00	
Insurance	2,000.00	
Advertising	22,000.00	
Depreciation	45,000.00	
Audit	7,500.00	
Central Office	4,500.00	
Travel & Per Diem	2,500.00	
Reserve for Bad Debit	12,500.00	
Miscellaneous Exp.	1,000.00	
Administrative Exp.	<u>36,712.00</u>	
		\$186,212.00

TOTAL EXPENSE \$422,787.00

Profit or (Loss) \$ 50,213.00

WHITERIVER THEATRE:

INCOME:

Admissions	\$126,000.00
Concession Sales (60% of Admissions)	<u>70,000.00</u>
Total Income	<u>\$196,000.00</u>

COST OF SALES:

Film Rental (40% of Admissions)	\$ 46,400.00
Film Transportation	5,500.00
Concession Goods (35% of Sales)	<u>31,500.00</u>
Total Cost of Sales	<u>\$ 83,400.00</u>

GROSS PROFIT ON SALES: \$112,600.00

SALARIES 2 WAGES EXPENSES

Manager	\$14,000.00
Projectionist	9,000.00
Ticket & Concession	26,000.00
Janitor & Security	12,000.00
Taxes & Benefits	<u>5,000.00</u>
	\$ 66,000.00

OPERATING EXPENSES

Utilities	\$ 9,000.00
Telephone	600.00
Repair & Maintenance	1,200.00
Office Supplies	400.00
Insurance	1,000.00
Advertising	2,000.00
Depreciation	17,500.00
Audit Exp.	1,000.00
Central Office	800.00
Travel & Per Diem	500.00
Miscellaneous	400.00
Administrative Exp.	<u>7,060.00</u>
	\$ 41,460.00

TOTAL EXPENSES: \$107,460.00

Profit or (Loss) \$ 5,140.00

DOXOL GAS SERVICE:

INCOME:

Gas Sales (1)	1,400.000 Gal.	\$574,650.00
Tank Leases		00
Total Income		<u>\$574,650.00</u>

COST OF SALES:

Gas Purchases (2)	1,400,000 Gal.	\$481,450.00
Tank Leases		00
Total Cost of Sales		<u>\$481,450.00</u>

GROSS PROFIT ON SALES:

\$ 93,200.00

Manager	\$12,000.00
Secretary	7,600.00
Driver	9,400.00
Driver	5,500.00
Taxes & Benefits	<u>4,200.00</u>

\$ 38,700.00

OPERATING EXPENSES:

Office Supplies	\$ 1,000.00
Vehicle Operation	4,500.00
Tools & Supplies	500.00
Telephone	800.00
Tank Installations	3,500.00
Reserve for Bad Debits	3,000.00
Administrative Exp.	10,590.00
Depreciation Vehicles	<u>3,400.00</u>

\$27,290.00

TOTAL EXPENSES

\$65,990.00

Profit or (Loss)

\$27,210.00

(1) Gas Sales:

Regular Sale .469 per gallon x 850,000	= \$398,650.00
BIA and Commercial .31 per gallon x 550,00	= <u>\$176,000.00</u>
	<u>\$574,650.00</u>

(2) Gas Cost of Sales:

Regular cost .382 per gallon x 850,000	= \$324,700.00
BIA cost .285 per gallon x 550,000	= <u>\$156,750.00</u>
	<u>\$481,450.00</u>

WHITERIVER VARIETY STORE:

INCOME:

Sales of Merchandise \$550,000.00

COST OF SALES:

Merchandise at Retail 385,000.00

GROSS PROFIT ON SALES \$165,000.00

SALARIES & WAGES EXPENSES:

Supervisor	\$ 8,000.00	
Clerks	<u>26,400.00</u>	
		\$34,400.00

OPERATING EXPENSES:

Utilities	\$ 5,000.00	
Telephone	350.00	
Store Supplies	4,000.00	
Maintenance & Repair	1,500.00	
Insurance	1,500.00	
Advertising	5,000.00	
Depreciation	12,000.00	
Audit	2,000.00	
Central Office	2,500.00	
Travel & Per Diem	500.00	
Administrative Expense	7,070.00	
Miscellaneous	500.00	
Reserve for Bad Debts	<u>1,500.00</u>	
		\$43,410.00

TOTAL EXPENSES \$77,810.00

PROFIT OR (LOSS) \$87,190.00

WHITERIVER SELF SERVICE GAS STATION

INCOME:

Sales - Regular Gas	650,000 Gal.	\$376,350.00	
Sales - Unleaded Gas	250,000 Gal.	149,750.00	
Sales - Premium Gas	100,000 Gal.	61,900.00	
Oils & Lubricante		20,000.00	
Accessories		<u>18,000.00</u>	
			\$626,000.00

TOTAL INCOME:

COST OF GOODS SOLD:

Regular Gas	\$347,360.00
Unleaded Gas	140,600.00
Premium Gas	56,240.00
Oils	16,000.00
Accessories	<u>13,500.00</u>

TOTAL COST OF GOODS \$573,700.00

GROSS PROFIT \$ 52,300.00

SALARIES WAGES

Supervisor	\$ 7,800.00	
Attendants (2)	10,400.00	\$18,200.00

OPERATING EXPENSES:

Utilities	\$ 9,000.00
Telephone	420.00
Supplies	250.00
Maintenance & Repair	1,000.00
Insurance	1,000.00
Advertising	500.00
Depreciation	1,500.00
Audit	450.00
Central Office	800.00
Travel & Per Diem	250.00
Bad Degits	1,000.00
Spillage & Shrinkage	00
Administrative Exp.	7,060.00
Miscellaneous	<u>500.00</u>

\$23,730.00

TOTAL EXPENSES \$41,930.00

Net Profit or (Loss) \$10,370.00

STORE RENTALS

INCOME:

Post Office	\$14,325.00
Lavinia Minjarez	4,500.00
Bank	<u>6,972.00</u>

\$25,797.00

TOTAL INCOME

OPERATING EXPENSES:

Utilities	\$ 5,800.00
Repair & Maint.	500.00
Insurance	800.00
Audit	500.00
Depreciation	11,140.00
Central Office	1,488.00
Administrative Exp.	2,118.00
Miscellaneous	<u>200.00</u>

\$22,546.00

PROFIT OR (LOSS)

\$ 3,251.00

ADMINISTRATIVE EXPENSES

SALARIES & WAGES EXPENSE:

Manager	\$22,500.00	
Maintenance	8,800.00	
Security (2) @ 3.00/ Hr.	13,000.00	
Transporation (2) @ 3.00/ Hr.	00	
Taxes & Benefits	<u>2,800.00</u>	
		\$47,100.00

OPERATING EXPENSES:

Utilities	\$ 4,000.00	
Telephone	1,500.00	
Office Supplies	1,000.00	
Travel & Per Diem	1,000.00	
Insurance	13,000.00	
Board Compensation	<u>3,000.00</u>	
		\$23,500.00

TOTAL ADMINISTRATIVE EXPENSES:

\$70,600.00

DISTRIBUTION OF EXPENSE (BASES ON SALES)

Supermarket	52%	\$36,712.00	
Theatre	10%	7,060.00	
Store Rental	3%	2,118.00	
Doxol Service	15%	10,590.00	
Mallco Gas	10%	7,060.00	
Variety Store	10%	<u>7,060.00</u>	
			\$70,600.00

PROFIT OR (LOSS)

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RECAP OF ENTERPRISE PROFITS:

Supermarket	\$50,213.00
Theatre	5,140.00
Store Rental	3,251.00
Doxol Service	27,210.00
Gas Self Service	10,370.00
Variety Store	<u>87,190.00</u>
	\$183,374.00



White Mountain Apache Tribe

P.O. BOX 708
WHITERIVER, ARIZONA 85941

Capital Expenditures:

1. Parking lot sweeper	\$ 8,400.00
2. Freezer Case for Supermarket	5,600.00
3. Vehicle for Center	6,200.00
4. Blower for the Theatre	350.00
5. Doxol Truck	16,500.00
6. Security case for Variety Store	<u>450.00</u>
	\$37,500.00