



**RESOLUTION OF THE
WHITE MOUNTAIN APACHE TRIBE OF THE
FORT APACHE INDIAN RESERVATION**

(Approving a Business License for Apache Med Trans, LLC, owned by Tribal Member Linus Tessay and Requesting that the Indian Health Service Apply Indian Preference under the Buy Indian Act to Procure Air Ambulance Services for its Facilities)

- WHEREAS,** pursuant to Article IV, Section 1(a) and 1(s) of the Constitution of the White Mountain Apache Tribe, *inter alia*, the Tribal Council has the authority to represent the Tribe and act in all matters that concern the welfare of the Tribe; and
- WHEREAS,** the Tribal Council of the White Mountain Apache Tribe has a constitutional obligation to manage all economic affairs of the Tribe and business development is critical to the economic success and prosperity of the Tribe; and
- WHEREAS,** pursuant to Section 1.2 of the White Mountain Apache Business Code, a Tribal Business License is required to conduct business on the Fort Apache Indian Reservation (Reservation); and
- WHEREAS,** Linus Tessay, a Tribal member of the White Mountain Apache Tribe and a certified paramedic with over ten (10) years of flight experience and over twenty-eight (28) years of total experience, has come before the Tribal Council to request the issuance of a Business License as required by Section 1.2 of the White Mountain Apache Tribe Business Code, to operate Apache Med Trans, LLC (Apache Med Trans), a 24-hour air ambulance service for emergency medical transport; and
- WHEREAS,** Tribal member entrepreneurs are at the heart of Tribal business and economic development and contribute significantly to the well-being of the White Mountain Apache Tribe; and
- WHEREAS,** Apache Med Trans, a Native American business, is incorporated within the State of Arizona and is currently based at Mesa Gateway Airport in Mesa, Arizona; and
- WHEREAS,** Apache Med Trans intends to move his base of operations to either Show Low Municipal Airport or Taylor Airport, near the White Mountain Apache Reservation, if it is awarded a contract with the HIS to transport patients from the Whiteriver Indian Health Service (HIS) Hospital and other HIS hospitals located in the southwest region; and
- WHEREAS,** Linus Tessay, as a Tribal member and experience paramedic, is knowledgeable and understanding of the cultural needs of the patients that require air transport and is often requested by Tribal members to care for and transport them under critical circumstances; and

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WHEREAS, the Tribal Council is supportive of Tribal member-owned businesses and finds it to be in the best interest of the Tribe to grant a Business License to Apache Med Trans, LLC; and

WHEREAS, pursuant to Section 1.9 of the White Mountain Apache Labor Code, White Mountain Apache Tribal members are entitled to preference in hiring, and qualified Tribal member business owners are entitled to receive preference in receiving Tribal contracts; and

WHEREAS, it is the sense of the White Mountain Apache Tribe that the IHS should apply preference to Native American owned businesses under the Buy Indian Act for procuring air ambulance service which transports Native American patients, and should consider Apache Med Trans, LLC, a wholly owned Native American business for this type of procurement.

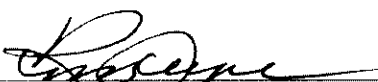
BE IT RESOLVED by the Tribal Council of the White Mountain Apache Tribe that it hereby approves a Business License and Tribal preference for Apache Med Trans, LLC, a 24 hour air ambulance service, for emergency medical transport on the Fort Apache Indian Reservation.

BE IT FURTHER RESOLVED by the Tribal Council of the White Mountain Apache Tribe that the Indian Health Service should apply preference to Native American owned businesses under the Buy Indian Act, 25 U.S.C. § 47 (Act), for procuring air ambulance service which transports Native American patients, and should consider Apache Med Trans, LLC, a wholly owned Native American business, as a qualified entity under the Act for the procurement.


BE IT FURTHER RESOLVED by the Tribal Council of the White Mountain Apache Tribe that in the event that this Resolution conflicts with a prior Resolution or Policy, this Resolution shall govern.

BE IT FURTHER RESOLVED by the Tribal Council of the White Mountain Apache Tribe that the Chairman, or in his absence, the Vice Chairman, is hereby authorized to execute any and all documents necessary to effectuate the intent of this Resolution.

The foregoing resolution was on **JULY 7, 2010** duly adopted by a vote of **TEN** for and **ZERO** against by the Tribal Council of the White Mountain Apache Tribe, pursuant to the authority vested in it by Article IV, Section 1 (a), (b), (i), (s), (t) and (u) of the Constitution of the Tribe, ratified by the Tribe September 30, 1993, and approved by the Secretary of the Interior on November 12, 1993, pursuant to Section 16 of the Act of June 18, 1934 (48 Stat. 984).



Ronnie Lupe, Chairman of the Tribal Council



Mariddie J. Craig, Secretary of the Tribal Council

APACHE MED TRANS, LLC

AIR AMBULANCE SERVICE

MESA, AZ, May 3, 2010 – Apache Med Trans, LLC announced today the opening of their base of operations at the Phoenix-Mesa Gateway Airport in Mesa, AZ. Apache Med Trans, LLC has partnered with Gateway Air Ambulance to provide a fixed wing air ambulance service for Whiteriver Hospital, Cibecue Health Center, and San Carlos Hospital. Gateway Air Ambulance, Inc. is fully licensed by the Arizona Department of Health Services (DHS). Apache Med Trans, LLC will begin revenue flights starting May 11, 2010.

Apache Med Trans, LLC's Founder and Managing Member Linus Tessay, will oversee all day-to-day operations. Mr. Tessay was born and raised in the Native community of White River, AZ. After serving his country honorably as a Combat Medic, Mr. Tessay returned home and had a successful career in the Forestry department while continuing his education. Since then Linus Tessay has had an extensive career serving his community as a medic on both the ground and in the air. "I am really excited about the opportunity to continue to serve my community in a larger way," boasts Mr. Tessay. "My long term plans for the business include providing scholarships for training members of the community to also help serve the community. I hope to someday provide the inspiration for a kid to follow their dream as I have been able to," says Linus. The Tessay family is very active in the business and is looking to hire as much support staff from within the community.

Apache has formed a strategic alliance with FAA Part 135 operator Precision Aeromedical Transport, LLC of Mesa, AZ. Precision will have operational control of the aircraft under their Part 135 Air Taxi Certificate. Apache will utilize aircraft outfitted with state of the art medical equipment and will deliver the highest level of critical care.



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Apache Med Trans Business Plan

1.0 Executive Summary

Apache Med Trans was formed in February, 2010. The Company intends to operate a fixed wing air ambulance service, transporting medical, surgical, cardiac, trauma, pediatric, burn, and high-risk obstetric patients from one medical facility to another.

Aircraft are outfitted as flying intensive care units carrying cardiac, blood pressure, and oxygen monitors, supplies, drugs, and life support equipment. Medical teams are chosen based on the specific needs of the patient. In most cases, critical care transport teams are composed of a critical care nurse and a highly skilled paramedic. Physicians and other highly specialized personnel are available following assessment of the patient's medical condition and needs. For non-critical patients who require only minimal monitoring, the aircraft staff is reduced to a nurse or a paramedic. However, all of the standard emergency equipment and drugs are always on the aircraft should the need arise.

Short-range flights utilize twin-engine piston or turbo prop aircraft. Flights usually are paid for by the insurance program of the patient, Medicare, Medicaid, or other government funded programs. The Company serves Arizona and surrounding states in their program. Our primary goal is to serve the Native American communities of Arizona.

The Company has contracted with Precision Aeromedical Transport, LLC to operate medically configured aircraft. Precision is licensed by the Federal Aviation Administration to operate within all fifty states, Canada, and Mexico.

Funding is being sought by the founder to provide working capital for start up and expansion.

1.1 Objectives

1. Obtain funding to begin operations.
2. Obtain line of credit to finance current and future aircraft.
3. Grow the Company in the next five years by opening new bases.

1.2 Mission

Apache Med Tran's mission is to transport patients and crews safely and quickly between facilities with the highest degree of care and concern.

1.3 Keys to Success

- Securing financing on favorable terms.
- Experienced management and staff (already in place).
- Improve and expand marketing efforts.
- Maintain excellent quality and safety records.
- Operate a cost efficient concern.
- Secure exclusive contracts for service within our community.

2.0 Company Summary

Apache Med Trans was formed in 2010 to operate an air ambulance service in Arizona. The founder has extensive medical experience and has developed a qualified management team. Biographical information regarding the management team and owner is included in item 6.2.

2.1 Company Ownership

The Company's founder controls the majority of the Company's equity.

2.2 Company Locations and Facilities

The Company plans to lease offices and hangars at its facilities in Arizona. Additional locations are expected for future expansion. Those locations have not yet been announced. New locations will be determined based on the best opportunity to service the Native American community.

3.0 Services

The following sections describe the service, competitive comparison, and technology.

3.1 Service descriptions

Apache Med Trans is in the business of providing high quality air ambulance services from facility to facility. The emphasis is on safely transporting critically ill patients. Short-range transport is primarily made to move patients to higher quality medical facilities, such as from rural areas to metropolitan medical facilities.

3.2 Competitive Comparison.

The air ambulance industry is primarily made up of small companies. Most operations are geographical in nature. They are usually started and operated by experienced pilots or experienced emergency medical personnel. Many companies also have rotary (helicopter) operations, where they pick up patients from remote and accident sites and transport them to trauma facilities. For now the Company has chosen to focus on fixed wing operations. The Company plans to expand into rotary operations at a later date.

Apache Med Trans has developed a management team with substantial expertise in flight and medical operations.

3.3 Technology

Apache Med Trans has focused on utilizing two types of aircraft. Twin-engine piston and turbo prop aircraft are utilized on short-range flights and jets are utilized on long-range flights. As the Company expands there will be a consistency in aircraft so that each location has similar parts, maintenance, and operational requirements.

Each aircraft has the same medical and emergency equipment so that medical crews know exactly what is available at any time.

4. Market Analysis Summary

Initially Apache Med Trans will concentrate on serving the Arizona Native American community. Expansions into adjoining states are in future plans.

4.1 Main Competitors

There are many small carriers in the air ambulance industry. Competition is from many small companies.

5. Strategy and Implementation Summary

Apache Med Trans will use initial funding to open two bases. One will open in Mesa, AZ and the other will be located closer to the communities we intend to serve. The exact location has yet to be determined. Ties with existing medical facilities will assist us in determining the exact location of the second base.

5.1 Marketing strategy

Apache Med Trans will grow even though it has a small marketing budget. Existing relationships between the management team and existing medical facilities will be instrumental to the marketing efforts. Consideration will be given to opening other rural bases as needed. If opened, the new base will be marketed to hospital and medical staff at the regional facilities. If successful in that base other short-range base opportunities will be examined.

5.2 Promotion Strategy

The Company plans to contribute to worthwhile charitable endeavors in the rural community. Consideration will be given to expanding "foundation" type activities to continue to become better known in the community. Marketing efforts in the rural community will include efforts that are institutional in nature, such as sponsoring local activities.

5.3 Sales Strategy

The Company is fortunate that it has a management team that has developed a presence in the industry through years of service. This presence will help us to promote and market Apache Med Trans. The Company intends to do an excellent job of responding to inquiries and providing quality service on flights. In addition to responding well to inquiries, the Company will expand the process of calling on medical and hospital administrative personnel.

5.4 Sales Forecast

6.0 Management Summary

The founder of the Company has over 10 years of medical flight experience. Over the past several years he has worked on professional flight crews and is ready to help move the company to the next level. A brief summary of the management follows in item 6.2

6.1 Organization Structure

The Company will be organized into five major operational areas:

- Flight Operations, Maintenance and Safety
- Medical Operations
- Marketing and Business Development
- Base Management
- Finance and Administration

6.2 Management and Ownership Team

The following is a brief summary of management experience:

Linus Tessay, Managing Member

Mr Tessay was born and raised in the Native community of White River, AZ. After graduating from Alchessay High he enlisted in US Army where he spent his career as Combat Medic. After his honorable discharge Linus worked in the Forestry Division, Ski Patrol and other industries in the White River Apache Community while finishing up his education. In the years following Mr. Tessay has worked extensively as a flight medic including over 6 years with the nations largest EMS flight company. Linus founded Apache Med Trans in February, 2010.

Michael Corral, Outside Consultant-Aviation

Mr. Corral is the Director of Operations for Precision Aeromedical Transport, LLC. Apache will contract with Precision to provide aviation knowledge and experience. Precision will manage Apache's aircraft on its (Precision's) own FAA Part 135 Air Carrier Certificate. Mr. Corral is a licensed ATP pilot and has over 10 years of Airline and emergency medical transport experience.

Jason Forgy, Outside Consultant-Financial and Business Planning

Jason Forgy is the President of Precision Aeromedical Transport, LLC. Precision will provide the aviation knowledge and experience as well as the FAA 135 Certificate for the aircraft that Apache will either lease or purchase. Jason Forgy has been in both the financial and accounting field for over 10 years and has worked with several aviation companies in the past.

Dan Forgy, CPA, Outside Consultant-Financial and Business Planning

Dan Forgy and his firm, Forgy CPA LLC, have been the outside accountants for several other aviation interests. His firm has provided accounting, tax and consulting services to the aviation industry since 1978. Mr. Forgy is a certified public accountant with over 30 years experience.

7.0 Financial Plan

Funding is being sought for initial working capital, establish two bases and provide working capital for expansion. Most expansion costs can be funded from operations except for aircraft acquisition. Additional aircraft will be added as needed to service new bases and current base expansion. Also included are forecast balance sheets, income statements, EBITDA, and cash flow for the next five years.

7.1 Important Assumptions

The financial plan depends on important assumptions as follows:

- Funding can be obtained at acceptable terms.
- Present management can be maintained.
- Present management is willing to take on more responsibility or additional staff can be hired as desired.
- A comprehensive marketing plan can be developed and executed.
- Projected trip numbers are based on trip information from other similar companies.

7.2 Break-even Analysis

At the current administrative staffing level, break-even is about \$1,440,000.00 of revenue.

7.3 Projected Cash Flows are exhibited at the end of this plan.