



# WHITE MOUNTAIN APACHE TRIBE

A Sovereign Tribal Nation

**(Authorizing WMAT to Enter Agreement with Concrete Solutions, LLC, to Conduct Business on the Fort Apache Indian Reservation. Approving Call Center at Former Variety Store Location, with a Focus on Telecommunications, and others, as authorized via 6 year contract / lease agreement)**

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- WHEREAS,** Concrete Solutions, LLC, is a limited liability company organized in the State of North Carolina with a primary business focus in managing and operating Call Centers; and
- WHEREAS,** a call center is a commercial business with a primary objective of reaching out to customers, whether through sales, billing, marketing, support, or similar efforts. The primary purpose of Concrete Solutions, however, is to provide telecommunications services to small businesses across the United States; and
- WHEREAS,** the Tribal Council has made clear to its business partners and friends, both locally and nationwide, that it the White Mountain Apache Tribe is in dire need of business and economic development, and the Council highly desires development that will bring jobs, revenues, and other positive opportunities that will benefit the Tribal Community and help improve the lives of enrolled Tribal members; and
- WHEREAS,** Concrete Solutions, LLC now proposes to the White Mountain Apache Tribe, an economic development that will provide jobs, investments in Tribal infrastructure, and any revenues due by way of law or partnership. In furtherance of this effort, Concrete Solutions, LLC, shall – with the consent of Council -- construct, manage, and operate a call center in Whiteriver; and
- WHEREAS,** Concrete Solutions, LLC, would like to enter a 6 year contract with the White Mountain Apache Tribe, with exclusive rights to conduct business in the narrow area of telecommunications. The operation shall include management over a call center throughout various locations in Whiteriver; and
- WHEREAS,** Concrete Solutions, LLC, proposes that an initial site be considered for the call center at the Variety store location. Concrete Solutions, LLC, would agree to renovate the Variety Store, and equip and maintain it for the purpose of operating the business; and
- WHEREAS,** Concrete Solutions, LLC agrees to lease the Variety store for said purpose at a reasonable rate of \$500.00 per month. The rate is necessarily low, or may be below fair market value for this initial term, because the business seeks to recoup investments made during the renovation process, and any start-up capital spent in furtherance of the operation. After the initial agreement, the parties intend to review the terms and shall negotiate in good faith while aiming for a continued, long-lasting, business relationship between the WMAT and Concrete Solutions, LLC; and

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**WHEREAS,** Concrete Solutions, LLC, shall expect to create over forty (40) jobs for enrolled Tribal members and intends to have a positive economic impact for the benefit of the community and greater White Mountain Apache Tribal government; and

**WHEREAS,** given the WMAT's strong need for job creation and the Council's desire to develop a positive economic impact in the Whiteriver area, and throughout the Fort Apache Indian Reservation, the Tribal Council finds it in the best interest of the White Mountain Apache people to authorize Concrete Solutions, LLC to establish a call center at the location formerly occupied by the Variety Store, and any further operations consistent with the language described herein.

**BE IT RESOLVED** by the Tribal Council of the White Mountain Apache Tribe that it hereby agrees to enter into an exclusive agreement with Concrete Solutions, LLC, in telecommunication services (marketing/sales/support/other). The Center shall be established at the location formerly occupied by the Variety Store, as well as future locations consistent with the signed agreement and Tribal Council's economic development plans. When such added operations arrive, the Tribal Council and Attorney General's Office shall be notified within a reasonable timeframe prior to commencement of new business. The parties shall discuss in good faith a long-term agreement during the initial 6 year term.

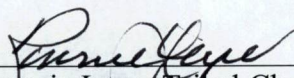
**BE IT FURTHER RESOLVED** by the Tribal Council of the White Mountain Apache Tribe that it hereby declares that any relevant Federal, Tribal, and State Laws, shall be adhered to, and that the company shall agree to fully abide by the terms of the agreement, and subject to and pay any applicable Tribal taxes, fees, leases, or other payments that are due at the time of passage of this resolution, or when future agreements are reached and signed in effectuating the terms and intent of this Resolution.

**BE IT FURTHER RESOLVED** by the Tribal Council of the White Mountain Apache Tribe that it hereby directs that in the event that this Resolution conflicts with a prior Resolution or Policy, this Resolution shall supersede and govern over the conflicting subject matter.

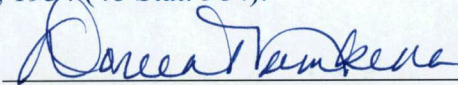
**BE IT FURTHER RESOLVED** by the Tribal Council of the White Mountain Apache Tribe that it hereby directs that in the event this Resolution directly conflicts with the Tribal Constitution, Tribal Ordinances or Federal Laws, or any material facts concerning the issues presented are later found to be false, this Resolution shall be deemed null and void and have no legal effect.

**BE IT FURTHER RESOLVED** by the Tribal Council of the White Mountain Apache Tribe that the Chairman, or in his absence, the Vice-Chairman, is hereby authorized to execute any and all documents necessary to effectuate the intent of this Resolution.

The foregoing resolution was on **April 5, 2017** duly adopted by a vote of **TEN** for and **ZERO** against with **ZERO** abstaining by the Tribal Council of the White Mountain Apache Tribe, pursuant to authority vested in it under the enumerated powers listed in Article IV, Section 1 of the WMAT Constitution, so ratified on September 30, 1993, and federally recognized pursuant to Section 16 of the Indian Reorganization Act of June 18, 1934 (48 Stat. 984).

  
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Ronnie Lupe, Tribal Chairman

4/27/17  
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Date

  
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Doreen Numkena, Tribal Secretary

5-1-2017  
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Date